

Are You A Poser, Amateur or a Professional Network Marketer?

What is a Poser?

A poser is someone who joins a company with a lottery ticket mentality. If they haven't made any money by the second week, they quit. And it is the companies fault and their upline's fault. It, of course, has nothing to do with the fact that they didn't do any work.

What is an Amateur?

An amateur is someone who is looking for that one distributor that will build their organization for them. They are also the people who shout ground floor opportunity and the best compensation plan ever all over Facebook and other social media sites. Basically, they are hoping luck, positioning, and timing will take care of everything for them and they will be able to sit back on the beach and count their cash.

What is a Professional?

- A professional network marketer is similar to other professionals. What do all professionals need? They need to learn the skills of their profession and master them. They must keep learning and keep growing.
- Eric's definition of a professional is this "A person who is an expert at the skills required to build a large and successful Network Marketing organization".

What Are The Skills You Must Learn?

- Finding Prospects
- Inviting Your Prospects to Understand Your Product or Opportunity
- Presenting Your Product or Opportunity to Your Prospects
- Following Up With Your Prospects
- Helping Your Prospects Become Customers or Distributors
- Helping Your New Distributor Get Started Right, and Promoting Events.

Don't Get Stuck Being A Student!

- You do need to become a student of the profession, but you don't want to be stuck there. What do I mean? You don't want to spend so much time learning each skill that you don't take action.
- While learning... You **still need to take action.**

ACTION PLAN

1. Choose a Bootcamp to listen to
2. Listen to Missing Link to HealthCare audio
3. Write out your Why

Propel BootCamp - With Erin Rodgers <https://vimeo.com/erinrodgers>

GamePlan BootCamp - Sarah Harnish <https://oilabilityteam.com/gameplan-bootcamp/>

Diamond Transformation BootCamp – Amanda Cooper

FB Group – Diamond Maker -

https://www.facebook.com/groups/DiamondMakersofTeamTransformation/learning_content/?filter=597142187422788

FB Group – That's The Best Part - Go to the "UNIT" section

https://www.facebook.com/groups/272493906932589/learning_content/

Income Disclosure Statement https://www.youngliving.com/en_US/opportunity/income-disclosure

Missing Link CD - <https://www.youtube.com/watch?v=DwRHlsm5bWM>